

# DrJerrySpeaks

*“Helping Ordinary People . . . Achieve Extraordinary Success!”*



**Dr. Jerry McNally**  
Group Leader

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## Keynote Presentations & Workshops

### *How to Develop Instant Rapport & Increase Sales*

In order to be effective in sales you must be able to connect with your clients. In this 3 hour seminar, you will learn:

- How to match your sales technique to your clients style of learning
- How to “Shake It . . . But Not Break It!”
- How to “Flash” your clients and make an instant connection
- How to Pace & Lead a conversation to make the sale that best fits your clients needs
- Common words & phrases that may be sabotaging your sales!
- Plus much, much more...

This seminar is a must for the new salesperson or team, as well as equally beneficial to the sales veteran.

### *How to Improve Patient Care By Developing Instant Rapport*

We can teach our patients until we are blue in the face, but if we are not connecting with them, compliance is out the window!

Our 3 hour seminar will teach Doctor’s and Staff how to develop that critical rapport. This program is only for those dedicate to improving patient care!

### *Change Your Thinking...Change Your Life! Using Imagery To Improve Creativity & Eliminate Self-defeating Habits.*

Learn how to harness this powerful technique and gain more control over your subconscious mind

- Use Imagery Techniques to Solve Problems
- Tap Into Your Creativity
- Break Through Mental Blocks
- Reduce Stress & Anxiety
- Develop Your Strengths & Eliminate Your Weaknesses

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## *About Dr. Jerry...*

Dr. Jerry McNally is a Certified Hypnotherapist, Group Leader, Educator and Speaker.

Dr. Jerry operates a private practice in Westchester, a Chicago suburb, located just east of Oak Brook, IL.

*“My goal is to help as many people as possible to reach their goals. Whether it is to stop smoking, lose weight, improve sales, pass tests or fulfill your biggest dream, I want to arm you with the tools that will help you achieve these goals.” - Dr. Jerry McNally*

Dr. Jerry has entertained and educated audiences across the country and has appeared on over 40 Television and Radio programs throughout the U.S.

Services Include:

### ***Private & Group Sessions***

- Stop Smoking
- Lose Weight
- Overcome Test Anxiety
- Eliminate Fears
- And much, much more!

### ***Group Corporate & Business Programs For:***

- Smoking Cessation
- Weight Loss
- Stress Reduction
- Sales Improvement
- Rapport Development

### ***Classes***

- 3 Step Persistence Training

**Call Dr. Jerry for your next  
Keynote or Workshop needs!  
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